



Corporate Agreement Red01

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

Blackwell Global University 6100 Lake Ellenor Drive Orlando, Florida, 32809

This Corporate Agreement is initiated on 5th of August, between Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM, hereinafter referred to as "ISAM", and Blackwell Global University, hereinafter referred to as "BGU", with the aim of establishing a collaboration between both institutions, that allows for the provision of corporate discount benefits in the programs offered by BGU for the benefit of "Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM".

This agreement is applicable for the employees working at "Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM" who have an active relationship with ISAM during the term of this agreement. This agreement may be modified but the mutual written consent of both parties. This agreement may be terminated by either party by giving a notice with a six-month advance notice to the other party. Such termination will not affect the benefits granted to the employees of "ISAM"

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.univesity, addressed to the President of BGU, Professor Sherman D. Roberts and in the case of <u>Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM</u> to: <u>Gerente</u>, Attn: Mg. Yani Ferr Chávez Inga; con copias a la <u>Directora General</u>, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of the notice must be sent to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

In consideration of the signing of this Corporate Agreement, the following is agreed:

1. Objective

The objective of this corporate agreement is to establish a collaboration between <u>ISAM</u> and BGU, in the educational and corporate field with the aim of granting special discounts to the employees of <u>ISAM</u> in the programs offered by BGU for their specialization and professional growth.

Scope of corporate benefits

PE.A.01 Rev. 00/ May 2023





BGU agrees to grant a special discount of 50% on tuition fees for any academic program offered by BGU to the employees of the <u>ISAM</u>. This discount is applicable only to active employees who have been with <u>ISAM</u> for 12 months.

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3. Procedure to access corporate benefits

- 3.1. BGU will provide <u>ISAM</u> with the necessary information about eligible programs for the corporate discount, as well as the procedures for <u>ISAM</u>'s employees to access such discount.
- 3.2. ISAM is committed to actively promote BGU's programs among its employees, highlighting the special discounts offered under this agreement. BGU will provide ISAM with promotional materials and any relevant information necessary to facilitate such promotion.
- 3.3. ISAM undertakes to timely and accurately communicate to its employees about the existence of the corporate discount, eligible programs and the steps to follow to access said discount.
- 3.4. ISAM commits to deducting the amount from its employees' payroll and transferring it to BGU.

4. Modifications and Termination

- 4.1. This agreement may be modified or amended with the mutual written consent and signature by both parties.
- 4.2. This agreement will be valid for 12 months from the date of its subscription.
- 4.3. Either party may terminate this agreement by providing written notice six months advance notice prior to the termination date.
- 4.4. The termination of this agreement will not affect the participation in the programs of those ISAM employees who have been fully or conditionally admitted to the BGU.

5. Confidentiality

5.1. The parties commit to maintain the confidentiality of any sensitive or strategic information shared under this agreement. This confidentiality obligation will persist even after the termination of this agreement.

5.2. Both parties, duly authorized, hereby sign this corporate agreement;

Sherman D. Roberts
President

BGU

Mg. Yani Ferr Chávez Inga

Gerente

ISAM





Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

Blackwell Global University Bachelor of Science in Business Administration 6100 Lake Ellenor Drive Orlando, Florida, 32809

This agreement begins on 5th of August, between the Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM, ubicado en la Av. Arequipa Nro. 1938, hereafter "ISAM" and the Blackwell Global University, hereafter "BGU," to facilitate the transfer of credits and enable students to obtain the Título Profesional Técnico in Administración de Empresas from Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM and obtain the Bachelor of Science in Business Administration from BGU.

This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.university, addressed to the President of BGU, Professor Sherman D. Roberts and, in the case of Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM to: Gerente, Attn: Mg. Yani Ferr Chávez Inga; con copias a la Directora General, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of that notice must be directed to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.

PP.PO.04.A.01 Rev. 00 - May 2023





PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Administración de Empresas, Contabilidad, Desarrollo de Sistemas de Información, Administración de Negocios Bancarios y Financieros, Administración de Negocios Internacionales, Administración de Plataformas y Servicios Web, Gestión de Recursos Humanos y Marketing at Sabio Nacional Antúnez de Mayolo (ISAM) towards the Bachelor of Science in Business Administration at BGU.

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This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

- All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.
- A maximum of 60 credits will transfer from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM).
- Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students
 must satisfy all general education, graduation and major requirements as outlined in the
 BGU Catalog.
- IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>60</u> credit at BGU to earn a <u>Bachelor of Science in Business Administration</u> degree. The final <u>60</u> credits must be earned at BGU.
- 5. BGU requires a minimum of 60 to attain a Bachelor degree.

B. Advising/ Academic Planning

- Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.
- Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.
- Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.
- 4. Prior to matriculation to BGU, all new students are required to attend the mandatory new student orientation program. During orientation, students will meet and hear from





academic advisors to review its prior coursework, discuss academic interests and goals, and develop an academic plan.

Upon matriculation, students will be assigned an advisor in their area of study. Students
are strongly encouraged to meet with their advisor periodically. Students are required to
meet with their advisor prior to registering for subsequent semesters.

C. Admissions

- The BGU Registrar Office evaluates transfer applicants on the basis of their academic record at previous institutions. Cumulative grade point average, performance trends, strength of curriculum and performance in courses related to the intended area of study are considered.
- Applicants successfully completing the articulated program with a 2.0 or better grade point
 average who have not subsequently matriculated at any other institution of higher
 education will be guaranteed transfer admission to BGU. A student with a history of acts
 identified under the institutional student conduct code may disqualify a candidate for
 guaranteed admission.

D. Scholarships and Financial Aid

- Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
 - 1.1. "Elizabeth Blackwell" Grant
 - 1.2. "One" Scholarship
- To maximize consideration for need-based aid, students are encouraged to complete the BGU grant application form or the BGU scholarship application form.

E. Ongoing Collaboration

- In the spirit of articulation, faculty representatives from both institutions may meet regularly to engage in ongoing discussion in order to enhance and strengthen this collaboration.
- BGU Academic Affairs faculty may serve as a resource, as available, to IES Privado
 "Sabio Nacional Antúnez de Mayolo" (ISAM), Oficina Central EFSRT y convenios
 students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
 program exchanges.
- Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Titulo Profesional Técnico Administración de Empresas degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of <u>Science in Business Administration</u> degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

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Signatures of principals for this agreement:

Sara Geller

Academic Director

BGU

Mg. Yani Ferr Chávez Inga

Gerente

ISAM

Sherman D-Roberts

President BGU

Mg. Jessenia Jane Jara Martel

Directora General

ISAM





(Annex 01)

SAM Course Number	ISAM Course Title	ISAM Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
eneral Requirer	nents				
1	Matematica Básica	4	ALG105	College Algebra I	3
ı	Comunicación efectiva I	2	COM102	Interpersonal Communication	3
- 1	Uso de herramientas informática	2	CIS109	Computer Science I	3
II	Microeconomia	4	MIC108	Microeconomics	3
111	Macroeconomia	3	MAC201	Macroeconomics	3
Ш	Diseño Organizacional de Planes Operativos	2	STA104	Statistical Methods	3
VI	Gestión de Proyectos	4	ECT103	Ethics and Critical Thinking	3
ogram Require	Introducción a la	4	BUS290	Management of Organizations	
II	Administración de Negocios Análisis Matemático	3	CBU200	Calculus for Business	3
11	Manejo de Archivo e Información	3	CIS320	Computer Science II	3
Н	Comportamiento Organizacional	4	HRM280	Human Resource Management	3
11	Comunicación efectiva II	2	ENG440	Professional Writing in Business	3
Ш	Administración Empresarial	3	BUS350	Public Administration	3
IV	Supervisión del Planes Operativos y Comerciales	3	STA460	Advanced Statistics	3
13.7	Matematica Financiera	3	FIN320	Financial Mathematics	3
IV					_





IV	Emprendimiento	2	COM450	Business and Professional Communication	3
V	Contabilidad Básica II	3	ACC260	Principles of Financial Accounting	3
V	Finanzas e Instituciones Financieras	4	FIN220	Finance	3
VI	Derecho Aduanero	3	BLA230	Business Law	3
Total Program	Requirements			T I	
Program Elect	ve Requirements				
Total Program	Elective Requirements				
Total Number	of Credits Required for Bachelo	<u>r</u> degree			
120 Credits					
Maximum Num	ber of Transfer Credits Applied	Towards E	Bachelor degre	0	
60 Credits					
Minimum Num	ber of Credits Remaining for Co	mpletion o	of 120 Credits F	Required for <u>Bachelor</u> degree	
60 Credits					

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Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

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Blackwell Global University Bachelor of Arts in Accounting 6100 Lake Ellenor Drive Orlando, Florida, 32809

This agreement begins on 5th of August, between the Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM, ubicado en la Av. Arequipa Nro. 1938, hereafter "ISAM" and the Blackwell Global University, hereafter "BGU," to facilitate the transfer of credits and enable students to obtain the Título Profesional Técnico in Contabilidad from Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM and obtain the Bachelor of Arts in Accounting from BGU.

This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.university, addressed to the President of BGU, Professor Sherman D. Roberts and, in the case of Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM to: Gerente, Attn: Mg. Yani Ferr Chávez Inga; con copias a la Directora General, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of that notice must be directed to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.





I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Contabilidad, at Sabio Nacional Antúnez de Mayolo (ISAM) towards the Bachelor of Arts in Accounting at BGU.

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This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

- All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.
- A maximum of 60 credits will transfer from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM).
- Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students
 must satisfy all general education, graduation and major requirements as outlined in the
 BGU Catalog.
- IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>60</u> credit at BGU to earn a <u>Bachelor of Arts in Accounting</u> degree. The final <u>60</u> credits must be earned at BGU.
- 5. BGU requires a minimum of 60 to attain a Bachelor degree.

B. Advising/ Academic Planning

- Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.
- Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.
- Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.
- 4. Prior to matriculation to BGU, all new students are required to attend the mandatory new student orientation program. During orientation, students will meet and hear from academic advisors to review its prior coursework, discuss academic interests and goals, and develop an academic plan.





Upon matriculation, students will be assigned an advisor in their area of study. Students
are strongly encouraged to meet with their advisor periodically. Students are required to
meet with their advisor prior to registering for subsequent semesters.

C. Admissions

- The BGU Registrar Office evaluates transfer applicants on the basis of their academic record at previous institutions. Cumulative grade point average, performance trends, strength of curriculum and performance in courses related to the intended area of study are considered.
- Applicants successfully completing the articulated program with a 2.0 or better grade point average who have not subsequently matriculated at any other institution of higher education will be guaranteed transfer admission to BGU. A student with a history of acts identified under the institutional student conduct code may disqualify a candidate for guaranteed admission.

D. Scholarships and Financial Aid

- Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
 - 1.1. "Elizabeth Blackwell" Grant
 - 1.2. "One" Scholarship
- 2. To maximize consideration for need-based aid, students are encouraged to complete the BGU grant application form or the BGU scholarship application form.

E. Ongoing Collaboration

- In the spirit of articulation, faculty representatives from both institutions may meet regularly to engage in ongoing discussion in order to enhance and strengthen this collaboration.
- BGU Academic Affairs faculty may serve as a resource, as available, to IES Privado
 "Sabio Nacional Antúnez de Mayolo" (ISAM), Oficina Central EFSRT y convenios
 students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
 program exchanges.
- Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Título Profesional Técnico Contabilidad degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of Arts in Accounting degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

Signatures of principals for this agreement:

Sara Geller

Academic Director

BGU

Mg. Yani Ferr Chávez Inga

Gerente

ISAM

Sherman D. Roberts
President

BGU

Mg. Jessenia Jane Jara Martel

Directora General

ISAM





(Annex 01)

<u>ISAM</u> Course Number	<u>ISAM</u> Course Title	ISAM Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
eneral Requirem	nents				
1	Matematica Básica	4	ALG105	College Algebra I	3
1	Procesos Contables	4	STA104	Statistical Methods	3
1 -	Comunicación efectiva I	2	COM101	Fundamentals of Oral Communication	3
1	Uso de herramientas informática	2	COB210	Computers for Business	3
II	Administración Empresarial	3	BUS201	Principles of Management	3
11	Etica Contable	4	ECT104	Ethics and Critical Thinking	3
II	Comunicación efectiva II	2	COM205	Interpersonal Communication	3
III -	Operaciones Contables	3	CIS109	Computer Science I	3
IV	Economia Empresarial	3	ECO207	Introduction to Economics	3
otal General Req	uirements				
rogram Requirer	ments				
II	Contabilidad I	3	ACC230	Principles of Accounting I	3
III	Contabilidad II	3	ACC310	Principles of Accounting II	3
Ш	Software Contables	2	ACC270	Accounting Information Systems	3
IV	Contabilidad y Legislación Tributaria I	3	ACC350	Intermediate Financial Accounting I	3
IV	Contabilidad y Legislación Tributaria II	3	ACC400	Intermediate Financial Accounting II	3
IV	Matemática Financiera	2	FIN320	Financial Mathematics	3
IV	Emprendimiento	2	BUS205	Business Entrepreneurship	3
٧	Contabilidad Intermedia	4	ACC260	Principles of Financial Accounting	3





V	Derecho Societario y Comercial	3	BLA230	Business Law	3
VI	Contabilidad Superior	4	COM460	Business and Professional Communication	3
VI	Finanzas e Instituciones Financiera	3	FIN245	Corporate Finance	3
Total Program	Requirements				
Program Flect	ive Requirements				
r rogram Elect	ive requirements				
Total Program	Elective Requirements				
Total Number of	of Credits Required for <u>Bachelor</u>	dearee			
120 Credits					
Maximum Num	ber of Transfer Credits Applied	Towards <u>B</u>	achelor degree		Maria.
60 Credits					
Minimum Numi	ber of Credits Remaining for Co	mpletion of	f 120 Credits Re	equired for <u>Bachelor</u> degree	
60 Credits					





Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

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This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

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This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.

PP.PO.04.A.01 Rev. 00 - May 2023





I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Marketing, at Sabio Nacional Antúnez de Mayolo (ISAM) towards the Bachelor of Science in Business Administration at BGU.

This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

- All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.
- A maximum of 33 credits will transfer from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM).
- Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students
 must satisfy all general education, graduation and major requirements as outlined in the
 BGU Catalog.
- IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>87</u> credit at BGU to earn a <u>Bachelor of Science in Business Administration</u> degree. The final <u>87</u> credits must be earned at BGU.
- 5. BGU requires a minimum of 87 to attain a Bachelor degree.

B. Advising/ Academic Planning

- Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.
- Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.
- Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.
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D. Scholarships and Financial Aid

- Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
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 students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
 program exchanges.
- Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Título Profesional Técnico in Marketing degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of <u>Science in Business Administration</u> degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

Signatures of principals for this agreement:

Sara Geller

Academic Director BGU

Yani Ferr Chávez Inga

Gerente ISAM Sherman D. Roberts
President

BGU

Mg. Jessenia Jane Jara Martel

Directora General

ISAM





(Annex 01)

<u>ISAM</u> Course Number	<u>ISAM</u> Course Title	<u>ISAM</u> Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
General Requiren	nents				
1	Comunicación Aplicada a la Gestión	2	COM102	Interpersonal Communication	3
1	Uso de herramientas informática	2	CIS109	Computer Science I	3
IV	Inglés Intermedio -Alto	2	ENG101	English Composition I	3
V	Inglés avanzado	2	ENG202	English Composition II	3
Total General Req	uirements				
Program Requirer	ments				
1	Contabilidad Básica	4	ACC260	Principles of Financial Accounting	3
u	Contabilidad Aplicada	4	ACC210	Principles of Managerial Accounting	3
11	Comunicación Aplicada a los Negocios	2	COM450	Business and Professional Communication	3
III	Marketing Digital	3	MAR240	Marketing	3
Ш	Matemática Financiera	3	FIN320	Financial Mathematics	3
IV	Pensamiento Empresarial	2	LED380	Business Leadership & Entrepreneurship	3
VI	E-Commerce I	3	BUS340	E-Business	3
otal Program Red	quirements				
rogram Elective	Requirements				
				1	





Total Program	Elective Requiren	nents			
Total Number	of Credits Require	d for <i>Bachelor</i> degr	ee		
120 Credits					
Maximum Nur	mber of Transfer Co	redits Applied Towa	rds <u>Bachelor</u> d	egree	
33 Credits			1		
Minimum Nun	nber of Credits Rer	maining for Complet	tion of 120 Cred	dits Required for Bach	nelor degree
87 Credits					





Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

Blackwell Global University Bachelor of Science in Business Administration 6100 Lake Ellenor Drive Orlando, Florida, 32809

This agreement begins on 5th of August, between the Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM, ubicado en la Av. Arequipa Nro. 1938, hereafter "ISAM" and the Blackwell Global University, hereafter "BGU," to facilitate the transfer of credits and enable students to obtain the Título Profesional Técnico in Administración de Negocios Bancarios y Financieros from Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM and obtain the Bachelor of Science in Business Administration from BGU.

This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.university, addressed to the President of BGU, Professor Sherman D. Roberts and, in the case of Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM to: Gerente, Attn: Mg. Yani Ferr Chávez Inga; con copias a la Directora General, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of that notice must be directed to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.

PP.PO.04.A.01 Rev. 00 - May 2023





I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Administración de Negocios Bancarios y Financieros at Sabio Nacional Antúnez de Mayolo (ISAM) towards the *Bachelor of Science in Business Administration* at BGU.

This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

- All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.
- A maximum of 33 credits will transfer from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM).
- Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students
 must satisfy all general education, graduation and major requirements as outlined in the
 BGU Catalog.
- IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>87</u> credit at BGU to earn a <u>Bachelor of Science in Business Administration</u> degree. The final <u>87</u> credits must be earned at BGU.
- 5. BGU requires a minimum of 87 to attain a Bachelor degree.

B. Advising/ Academic Planning

- Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.
- Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.
- Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.
- 4. Prior to matriculation to BGU, all new students are required to attend the mandatory new student orientation program. During orientation, students will meet and hear from





academic advisors to review its prior coursework, discuss academic interests and goals, and develop an academic plan.

Upon matriculation, students will be assigned an advisor in their area of study. Students are strongly encouraged to meet with their advisor periodically. Students are required to meet with their advisor prior to registering for subsequent semesters.

C. Admissions

- The BGU Registrar Office evaluates transfer applicants on the basis of their academic record at previous institutions. Cumulative grade point average, performance trends, strength of curriculum and performance in courses related to the intended area of study are considered.
- Applicants successfully completing the articulated program with a 2.0 or better grade point average who have not subsequently matriculated at any other institution of higher education will be guaranteed transfer admission to BGU. A student with a history of acts identified under the institutional student conduct code may disqualify a candidate for guaranteed admission.

D. Scholarships and Financial Aid

- Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
 - 1.1. "Elizabeth Blackwell" Grant
 - 1.2. "One" Scholarship
- To maximize consideration for need-based aid, students are encouraged to complete the BGU grant application form or the BGU scholarship application form.

E. Ongoing Collaboration

- In the spirit of articulation, faculty representatives from both institutions may meet regularly to engage in ongoing discussion in order to enhance and strengthen this collaboration.
- BGU Academic Affairs faculty may serve as a resource, as available, to IES Privado
 "Sabio Nacional Antúnez de Mayolo" (ISAM), Oficina Central EFSRT y convenios
 students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
 program exchanges.
- Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Titulo Profesional Técnico Administración de Negocios Bancarios y Financieros degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of <u>Science in Business Administration</u> degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

Signatures of principals for this agreement:

Şara Geller

Academic Director

. Yani Ferr Chávez Inga Gerente

ISAM

Sherman D. Roberts
President

BGU

Mg. Jessenia Jane Jara Martel

Directora General

ISAM





(Annex 01)

<u>ISAM</u> Course Number	<u>ISAM</u> Course Title	ISAM Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
Seneral Requirem	ents				
1	Matematica Básica	2	ALG105	College Algebra I	3
1	Comunicación efectiva I	2	COM102	Interpersonal Communication	3
1	Uso de herramientas informática	2	CIS109	Computer Science I	3
V	Inglés Intermedio V	2	ENG101	English Composition I	3
VI	Inglés Intermedio VI	2	ENG202	English Composition II	3
otal General Req	uirements				
rogram Require	ments				
Ī	Introducción a la administración de Negocios Bancarios y Financieros	2	BUS290	Management of Organizations	3
11	Matematica Financiera	2	FIN320	Financial Mathematics	3
II	Comunicación efectiva II	2	COM450	Business and Professional Communication	3
III	Habilidades Tecnológicas	3	BUS430	Emerging Technologies	3
IV	Evaluación Financiera de Negocios y Proyectos	3	PMB270	Project Management	3
٧	Hoja de cálculo para Operaciones Financieras	3	CIS320	Computer Science II	3
otal Program Re	quirements				
Program Elective	Requirements				





Total Program Elective	Requirements		
Total Number of Credits	Required for <u>Bachelor</u> degr	ree	
120 Credits			
Maximum Number of Tr	ansfer Credits Applied Towa	rds <u>Bachelor</u> degre	e e
33 Credits			
Minimum Number of Cr	edits Remaining for Complet	tion of 120 Credits	Required for <u>Bachelor</u> degre
87 Credits			

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Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima. Perú

.3

Blackwell Global University
Bachelor of Science in Business Administration
6100 Lake Ellenor Drive
Orlando, Florida, 32809

This agreement begins on 5th of August, between the Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM, ubicado en la Av. Arequipa Nro. 1938, hereafter "ISAM" and the Blackwell Global University, hereafter "BGU," to facilitate the transfer of credits and enable students to obtain the Título Profesional Técnico in Administración de Negocios Internacionales from Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM and obtain the Bachelor of Science in Business Administration from BGU.

This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.university, addressed to the President of BGU, Professor Sherman D. Roberts and, in the case of Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM to: Gerente, Attn: Mg. Yani Ferr Chávez Inga; con copias a la Directora General, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of that notice must be directed to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.

PP.PO.04.A.01 Rev. 00 - May 2023





I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Administración de Negocios Internacionales, at Sabio Nacional Antúnez de Mayolo (ISAM) towards the Bachelor of Science in Business Administration at BGU.

This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

 All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.

2. A maximum of 60 credits will transfer from IES Privado "Sabio Nacional Antúnez de

Mayolo" (ISAM).

 Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must satisfy all general education, graduation and major requirements as outlined in the BGU Catalog.

 IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>60</u> credit at BGU to earn a <u>Bachelor of Science in Business Administration</u> degree. The final <u>60</u> credits must be earned at BGU.

BGU requires a minimum of <u>60</u> to attain a Bachelor degree.

B. Advising/ Academic Planning

 Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.

 Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.

 Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.





4. Prior to matriculation to BGU, all new students are required to attend the mandatory new student orientation program. During orientation, students will meet and hear from academic advisors to review its prior coursework, discuss academic interests and goals, and develop an academic plan.

.3

Upon matriculation, students will be assigned an advisor in their area of study. Students
are strongly encouraged to meet with their advisor periodically. Students are required to
meet with their advisor prior to registering for subsequent semesters.

C. Admissions

- The BGU Registrar Office evaluates transfer applicants on the basis of their academic record at previous institutions. Cumulative grade point average, performance trends, strength of curriculum and performance in courses related to the intended area of study are considered.
- Applicants successfully completing the articulated program with a 2.0 or better grade point
 average who have not subsequently matriculated at any other institution of higher
 education will be guaranteed transfer admission to BGU. A student with a history of acts
 identified under the institutional student conduct code may disqualify a candidate for
 guaranteed admission.

D. Scholarships and Financial Aid

- Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
 - 1.1. "Elizabeth Blackwell" Grant
 - 1.2. "One" Scholarship
- 2. To maximize consideration for need-based aid, students are encouraged to complete the BGU grant application form or the BGU scholarship application form.

E. Ongoing Collaboration

- In the spirit of articulation, faculty representatives from both institutions may meet regularly to engage in ongoing discussion in order to enhance and strengthen this collaboration.
- BGU Academic Affairs faculty may serve as a resource, as available, to IES Privado
 "Sabio Nacional Antúnez de Mayolo" (ISAM), Oficina Central EFSRT y convenios
 students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
 program exchanges.
- Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Titulo Profesional Técnico in Administración de Negocios Internacionales degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of <u>Science in Business Administration</u> degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

Signatures of principals for this agreement:

Sara Geller Academic Director

BGU

Mg. Yani Ferr Chávez Inga

Gerente ISAM Sherman D. Reberts President

BGU

Mg. Jessenia Jane Jara Martel

Directora General ISAM







(Annex 01)

SAM Course Number	<u>ISAM</u> Course Title	ISAM Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
eneral Requirer	nents				
1	Documentación Administrativa y Empresarial	4	ALG105	College Algebra I	3
1	Comunicación aplicada a la gestión	2	COM102	Interpersonal Communication	3
1	Uso de herramientas informática	2	CIS109	Computer Science I	3
III	Derecho Comercial Internacional	3	STA104	Statistical Methods	3
٧	Diseño y Desarrollo del plan Operativo Estratégico	4	MIC108	Microeconomics	3
V	Gestión del Plan Operativo	3	MAC201	Macroeconomics	3
VI	Ética	3	ECT103	Ethics and Critical Thinking	3
rogram Require	ments				
1	Introducción a la Administración de Negocios Internacionales	4	BUS290	Management of Organizations	3
1	Contabilidad básica	4	ACC210	Principles of Managerial Accounting	3
II	Manejo de Archivo e Información	4	CIS320	Computer Science II	3
11	Contabilidad Aplicada	3	ACC260	Principles of Financial Accounting	3
II	Costos y Presupuesto	4	CBU200	Calculus for Business	3
	Comunicación aplicada a los negocios	2	ENG440	Professional Writing in Business	3
II .	103 Hegocios		0.000.000.000.000.000.00		





IV	Determinación de la cadena de valor	4	FIN320	Financial Mathematics	3
IV	Administración logística de compra/venta	4	BUS350	Public Administration	3
IV	Pensamiento Empresarial	2	COM450	Business and Professional Communication	3
V	Liderazgo y trabajo en Equipo	3	HRM280	Human Resource Management	3
VI	Legislación Comercial y Tributaria Internacional	3	BLA230	Business Law	3
VI	Financiamiento del Comercio Internacional	3 .	FIN220	Finance	3
Total Program	Requirements				
Program Elect	tive Requirements				
Total Program	Elective Requirements				
				T	
Total Number	of Credits Required for <u>Bachelor</u>	degree			
120 Credits	*				
Maximum Nun	nber of Transfer Credits Applied 1	Towards E	Bachelor degree	0	
60 Credits	•				
Minimum Num	ber of Credits Remaining for Con	mpletion o	f 120 Credits F	Required for <u>Bachelor</u> degree	





Articulation Agreement

Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" Convalidación Universitaria Av. Arequipa 1938, Lince 15046 Lima, Perú

Blackwell Global University
Bachelor of Science in Business Administration
6100 Lake Ellenor Drive
Orlando, Florida, 32809

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This agreement is applicable for students enrolled at Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM upon the execution date of this agreement. This agreement may be modified by the mutual written consent of both parties. This agreement may be terminated by either party by giving notice six months in advance to the other party. Such termination will not affect the participation in the articulated programs of those Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM students who have been fully or conditionally admitted to Blackwell Global University (BGU).

Any notice to be given hereunder shall be given via email. Information shall be deemed received upon sending the communication to the following email address: agreement@blackwell.university, addressed to the President of BGU, Professor Sherman D. Roberts and, in the case of Instituto de Educación Superior Privado "Sabio Nacional Antúnez de Mayolo" - ISAM to: Gerente, Attn: Mg. Yani Ferr Chávez Inga; con copias a la Directora General, Attn: Mg. Jessenia Jane Jara Martel; y, a Carla Maria Loayza Canales, jefa de convenios académicos. Notwithstanding the foregoing, in the case of that notice must be directed to a person other than those described above, then notice must be directed to that other person in order to be effective hereunder.

This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may not be changed orally, but only by a document in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida (i.e., without regard to its conflicts of law rules). This Agreement shall be binding upon the parties hereto and their respective successors, but shall not confer any benefits to any third party. Neither party may assign this agreement or the rights established herein without the prior written consent of the other party, and any attempt to do so without consent shall be null and void. This Agreement may be executed in multiple copies, each of which shall be deemed an original, but all together shall constitute one and the same Agreement.

PP.PO.04.A.01 Rev. 00 - May 2023





I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to establish a collaboration between BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) in an effort to facilitate the transfer and degree completion of students obtaining a Título Profesional Técnico in Gestión de Recursos Humanos y Marketing at Sabio Nacional Antúnez de Mayolo (ISAM) towards the Bachelor of Science in Business Administration at BGU.

This Agreement also serves as a Memorandum of Understanding between both institutions for the purpose of clarifying roles and responsibilities in this partnership.

II. GUIDING PRINCIPLES

In consideration of the mutual arrangements and conditions expressed herein, the parties agree to the following:

A. General Requirements

- All courses meeting general education requirements at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) will transfer and be applied towards the undergraduate general education requirements at BGU.
- A maximum of 30 credits will transfer from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM).
- Upon enrolling to BGU, IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students
 must satisfy all general education, graduation and major requirements as outlined in the
 BGU Catalog.
- IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) students must take a minimum of <u>90</u> credit at BGU to earn a <u>Bachelor of Science in Business Administration</u> degree. The final <u>90</u> credits must be earned at BGU.
- 5. BGU requires a minimum of 90 to attain a Bachelor degree.

B. Advising/ Academic Planning

- Students should work closely with their academic advisor at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to develop an academic plan to ensure a seamless transition.
- Students and advisors are encouraged to utilize a variety of advising resources, including the BGU and IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) catalogs and syllabi, to ascertain transferability of coursework.
- Following admission to BGU, students will receive an evaluation of prior college coursework. This evaluation will include a Transfer Credit Report and a Degree Audit detailing prior coursework, transferability and applicability to BGU general and university requirements.
- Prior to matriculation to BGU, all new students are required to attend the mandatory new student orientation program. During orientation, students will meet and hear from





academic advisors to review its prior coursework, discuss academic interests and goals, and develop an academic plan.

5. Upon matriculation, students will be assigned an advisor in their area of study. Students are strongly encouraged to meet with their advisor periodically. Students are required to meet with their advisor prior to registering for subsequent semesters.

C. Admissions

- 1. The BGU Registrar Office evaluates transfer applicants on the basis of their academic record at previous institutions. Cumulative grade point average, performance trends, strength of curriculum and performance in courses related to the intended area of study are considered.
- 2. Applicants successfully completing the articulated program with a 2.0 or better grade point average who have not subsequently matriculated at any other institution of higher education will be guaranteed transfer admission to BGU. A student with a history of acts identified under the institutional student conduct code may disqualify a candidate for guaranteed admission.

D. Scholarships and Financial Aid

- 1. Students transferring from IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) to BGU who meet application deadlines, academic and financial qualification that apply to all students, may be eligible for consideration for the following scholarships offered by BGU:
 - 1.1. "Elizabeth Blackwell" Grant1.2. "One" Scholarship
- 2. To maximize consideration for need-based aid, students are encouraged to complete the BGU grant application form or the BGU scholarship application form.

E. Ongoing Collaboration

- 1. In the spirit of articulation, faculty representatives from both institutions may meet regularly to engage in ongoing discussion in order to enhance and strengthen this
- 2. BGU Academic Affairs faculty may serve as a resource, as available, to IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM), Oficina Central - EFSRT y convenios students and faculty by serving as guest lecturers, workshop/seminar facilitators and other
- 3. Partner institutions agree to communicate program changes in a timely manner to avoid disruption to student progress toward degree completion.





III. PROGRAM ARTICULATION AGREEMENT

The following outlines a recommended course of study for students earning the [degree] of Título Profesional Técnico Gestión de Recursos Humanos y Marketing degree at IES Privado "Sabio Nacional Antúnez de Mayolo" (ISAM) transferring to BGU in pursuit of the Bachelor of <u>Science in Business Administration</u> degree. Where noted, course equivalencies, general education and major applicability are indicated. (Annex 01)

Signatures of principals for this agreement:

Sara Geller Academic Director

BGU

Yani Ferr Chávez Inga

Gerente

ISAM

Sherman D. Roberts

President BGU

Mg. Jessenia Jane Jara Martel

Directora General ISAM





(Annex 01)

ISAM Course Number	<u>ISAM</u> Course Title	<u>ISAM</u> Credits	BGU Equivalency	BGU General Education Requirement	BGU Credits
General Requirem	ents .				
1	Comunicación aplicada a la Gestión	2	COM102	Interpersonal Communication	3
L	Uso de herramientas informáticas	2	CIS109	Computer Science I	3
IV	Inglés Intermedio - Alto	2	ENG101	English Composition I	3
٧	Inglés avanzado	2	ENG202	English Composition II	3
Total General Req	uirements				
Program Requiren	nents				
11	Contabilidad básica	4	ACC260	Principles of Financial Accounting	3
11	Matemática Financiera	3	FIN320	Financial Mathematics	3
П	Comunicación aplicada a los negocios	2	COM450	Business and Professional Communication	3
Ш	Administración de procesos de la organización	3	BUS290	Management of Organizations	3
VI	Creatividad e innovación	2	LED380	Business Leadership & Entrepreneurship	3
otal Program Req	uirements				





IV	Liderazgo y motivación del talento humano	4	LED381	Executive Leadership	3
Total Program	Elective Requirements				
Total Number	of Credits Required for Bachelor	degree			
120 Credits					
Maximum Nur	nber of Transfer Credits Applied 1	owards <u>B</u>	achelor degre	e	
30 Credits					
Minimum Nun	ber of Credits Remaining for Con	npletion o	f 120 Credits F	Required for <u>Bachelor</u> degree	
90 Credits					

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